# BLUE EDGE BUSINESS THE CHOICE IS YOURS.

### Built With More Value. Made for Our Neighbors.

As Vermont's only local non-profit health plan, we understand Vermont and the challenges and rewards for doing business here. Blue Edge Business is a partnership developed with Business Resource Services (BRS) and is designed specifically for small businesses in Vermont with five or more enrolled employees, offering a comprehensive benefit package at a budget-friendly price that delivers real value for you and your employees.

Blue Edge **Business Features** 



#### PREDICTABLE COST

You'll receive predictable and consolidated monthly rates that allow you to budget accordingly.



#### PERFORMANCE SETTLEMENT RETURN

There is potential for your organization to receive a return, like a dividend, based upon the performance of groups enrolled in Blue Edge Business.



LARGEST NETWORK OF PROVIDERS Our plans provide access to the largest network of providers in Vermont, U.S., and globally.

Blue Edae **Business Includes** 



#### PLAN CHOICES

An alternative benefit package to Qualified Health Plans with options you can choose from.



#### INTEGRATED STOP LOSS

Stop Loss provides a safety net against catastrophic or unexpectedly high medical claims, potentially shielding your organization from massive financial loss.



#### VERMONT-BASED ACCOUNT MANAGEMENT With 150 years of combined service - our account managers live in Vermont, have children in local schools, volunteer their time in our communities,

and pride themselves on supporting you.



## Blue Edge Business Gives Your Employees Access to:



#### NETWORK OF PROVIDERS

Your employees will have access to the largest network of providers in Vermont, the U.S. and globally through the Blue Cross Blue Shield Global Core® program.



#### BE WELL VERMONT<sup>SM</sup> PORTAL

Engaging and motivating employees to develop and participate in healthier behaviors with our Be Well Vermont digital platform.



#### AWARD WINNING CUSTOMER SERVICE

Support delivered by our Vermont based team in Berlin, Vermont.



#### **EDUCATION & SUPPORT**

Personalized support with a registered nurse or licensed social worker through our care management program - from healthy goal setting to managing chronic or acute conditions.



#### COST TRANSPARENCY TOOL

Employees can research the cost of over 1,600 services before they seek care. The tool shows their year-to-date out-of-pocket costs and provides provider and facility quality.



#### **ONLINE RESOURCES**

The Member Resource Center & Pharmacy Resource Center are online tools where your employees can order ID cards, view summary of health care benefits, compare medication costs, refill home delivery prescription drugs and much more.

Provides administrative support:



### BlueCross.BlueShield. of Vermont

(800) 255-4550 | consumersupport@bcbsvt.com | bluecrossvt.org

An Independent Licensee of the Blue Cross and Blue Shield Association.







sex, ethnicity, sexual orientation, or HIV-Status...

Blue Cross and Blue Shield of Vermont (Blue Cross VT) does not discriminate on the basis of race, color, national origin, age, disability, genetic information, gender identity,





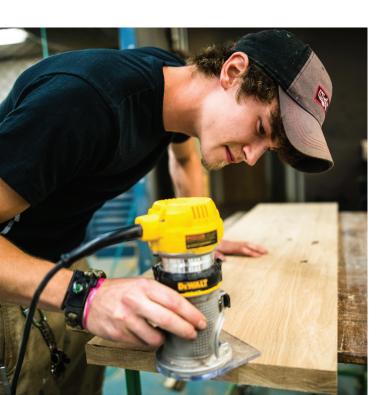
Pour obtenir des services d'assistance linguistique gratuits, appelez le (800) 247-2583.

Para servicios gratuitos de asistencia con el idioma, llame al (800) 247-2583.

		PLAN BENEFITS		MEDICAL								PHARMACY			
	26 ANS	Financial accounts		Individual plan deductible		Individual plan out-of-pocket maximum	Medical cost-sharing					Individual prescription deductible	Individual prescription out-of- pocket maximum Prescription drugs cost-sharing		
20: PL		Health Savings Account (HSA)	Health Reimbursement Arrangement (HRA) (available only through an employer)	deductible is doubled for 2-person and family policies	deductible type (see below right for definitions)	out-of-pocket maximum is doubled for 2-person and family policies	preventive care: visit bluecrossvt.org/members/coverage for the full list of preventive services covered at \$0	primary care provider or mental health visits	specialist visits	emergency room	inpatient	deductible is doubled and aggregate for 2-person and family policies when combined with medical	out-of-pocket maximum is doubled for 2-person and family policies	select wellness drugs (generic/ preferred/non-preferred brands)	prescription drugs (generic/ preferred/non-preferred brands)
S	Co-pay 1		•	\$850	Stacked	\$4,500 medical plus \$1,700 Rx	\$0	\$30 co-payment per visit	\$50 co-payment per visit	Deductible, then \$500	Deductible, then 30% co-insurance	\$100	\$1,700	same as any other	\$5/deductil then \$50/ 5
BUSINESS	Co-pay 2		•	\$3,000	Stacked	\$10,150*	\$0	\$30 co- payment per visit	\$50 co- payment per visit	Deductible, then \$500	Deductible, then \$500 per day	\$0	\$1,700	same as any other	\$10/\$50/\$
BLUE EDGE E HEALTH F															
	CDHP 1	•	•	\$3,000	Aggregate	\$3,000*	\$0	\$0 Deductible, then no cost				combined with medical	\$1,700	\$5/40%/60%	deductible, th
	CDHP 2			\$6.550	Aggregate	\$6 550*	\$0	Deductible, then no cost				combined with	\$1.700	\$12/40%/40%	deductible, th

<sup>\*</sup>Your prescription drug and medical expenses accumulate to the overall out-of-pocket maximum.

\$6,550\*



CDHP 2

# Blue Edge Business Application Checklist

#### WHAT YOU NEED TO GET A QUOTE

Aggregate

Broker of record, if not on file

#### **Current Blue Cross groups:**

· Group name and number

#### **New to Blue Cross:**

\$6,550

- Excel Census (to include: name, date of birth, sex, relationship to employee, enrollment tier, zip code, plan option if applicable)
- Claims data, if available
- Plan designs or SBCs, if applicable

#### WHAT YOU'LL NEED TO ENROLL IN BLUE EDGE BUSINESS:

- Signed Rate Sheet
- Signed Stop Loss Application
- Completed Group **Enrollment Agreement**
- Individual Enrollment Forms for new enrollees or a census (with employee plan selections)
- Check for first month's premium (only if new to Blue Cross)
- BRS Membership Form (new groups only)

Deductible, then no cost

- Single Case Agreement (broker use only)
- HRA Application and Forms (if applicable)

#### WHAT HAPPENS AFTER YOU ENROLL:

medical

Once the items at left are signed and returned to BRS and Blue Cross, the below will be distributed to you for your signature:

- Stop Loss Fee Schedule
- Contract
- · Stop Loss Policy (no signature required)

#### **BRS Membership & Information**



\$1,700

Do you have questions about Business Resource Services (BRS) health plans? Would you like to learn how BRS can work with you? Call, write or email BRS directly, or ask your broker for details.

\$5/deductible,

then \$50/50%

\$10/\$50/\$75

deductible, then

deductible, then

no charge

no charge

For more information about BRS membership, contact:

**Business Resource Services** P.O. Box 9367 South Burlington, VT 05407-9367

\$12/40%/60%

Phone: (802) 862-4865 Email: beb@nibsvt.com Web: brsvt.com