

BLUE EDGE BUSINESSSM THE CHOICE IS YOURS.

We're Vermonters offering local businesses predictability, flexibility, and a strong partner

As Vermont's only local health plan, it means we understand Vermont and the challenges and rewards for doing business here. Blue Edge Business is a partnership developed with Business Resource Services (BRS), and is designed specifically for small businesses in Vermont with five or more enrolled employees, offering a big benefit package at a budget-friendly price point with a lot of great value. Here's how we give your business an edge:

Blue Edge Business Includes



FINANCIAL PREDICTABILITY
Predictable and consolidated monthly rates that allow you to budget accordingly.



INTEGRATED STOP LOSS
Health and wellness benefits and an integrated stop loss policy with the ability to share in stop loss gains and positive group claims experience.



FLEXIBILITY & CHOICES
An alternative benefit package to Qualified Health Plans with options you can choose from.



VERMONT-BASED ACCOUNT MANAGEMENT
With 150 years of combined service – our account managers live across the state, have children in local schools, volunteer their time in our communities, and all pride themselves on taking good care of you.



Blue Edge Business Gives Your Employees Access to:



BE WELL VERMONTSM PORTAL

The Be Well Vermont digital platform to engage and motivate employees to participate in healthier behaviors.



EDUCATION & SUPPORT

Personalized support with a registered nurse or licensed social worker through care management programs – from healthy goal setting to managing chronic or acute conditions.



AWARD WINNING CUSTOMER SERVICE

Support delivered by Vermonters based in Berlin, Vermont.



NETWORK OF PROVIDERS

Our plans provide access to the largest network of providers in Vermont and the U.S. and to hospitals in more than 200 countries and territories around the world through the Blue Cross Blue Shield Global Core[®] Program.



COST TRANSPARENCY TOOL

Employees can research the relative cost of over 1,600 services before they see a provider. The tool also shows their year-to-date out-of-pocket costs and addresses facility quality measures.



ONLINE RESOURCES

Self-service Member Resource Center & Pharmacy Resource Center available online to order ID cards, view summary of health care benefits, compare medication costs, refill home delivery prescription drugs and much more!

Provides administrative support:



**BlueCross BlueShield
of Vermont**

An Independent Licensee of the Blue Cross and Blue Shield Association.

(800) 255-4550 | consumersupport@bcbsvt.com | www.bluecrossvt.org



Blue Cross and Blue Shield of Vermont (Blue Cross VT) does not discriminate on the basis of race, color, national origin, age, disability, genetic information, gender identity, sex, ethnicity, sexual orientation, or HIV-Status..



For free language-assistance services, call (800) 247-2583.

Pour obtenir des services d'assistance linguistique gratuits, appelez le (800) 247-2583.

Para servicios gratuitos de asistencia con el idioma, llame al (800) 247-2583.

2024
PLANS

BLUE EDGE BUSINESS
HEALTH PLANS

PLAN BENEFITS		MEDICAL								PHARMACY			
Financial accounts		Individual plan deductible		Individual plan out-of-pocket maximum	Medical cost-sharing					Individual prescription deductible	Individual prescription out-of-pocket maximum	Prescription drugs cost-sharing	
Health Savings Account (HSA)	Health Reimbursement Arrangement (HRA) (available only through an employer)	deductible is doubled for 2-person and family policies	deductible type (see below right for definitions)	out-of-pocket maximum is doubled for 2-person and family policies	preventive care: visit bluecrossvt.org/members/coverage for the full list of preventive services covered at \$0	primary care provider or mental health visits	specialist visits	emergency room	inpatient	deductible is doubled and aggregate for 2-person and family policies when combined with medical	out-of-pocket maximum is doubled for 2-person and family policies	select wellness drugs (generic/preferred/non-preferred brands)	prescription drugs (generic/preferred/non-preferred brands)
	●	\$850	Stacked	\$4,500 medical plus \$1,600 Rx	\$0	\$30 co-payment per visit	\$50 co-payment per visit	Deductible, then \$500	Deductible, then 30% co-insurance	\$100	\$1,600	same as any other	\$5/deductible, then \$50/ 50%
	●	\$3,000	Stacked	\$9,450*	\$0	\$30 co-payment per visit	\$50 co-payment per visit	Deductible, then \$500	Deductible, then \$500 per day	\$0	\$1,600	same as any other	\$10/\$50/\$75
●	●	\$2,750	Aggregate	\$2,750*	\$0	Deductible, then no cost				combined with medical	\$1,600	\$5/40%/60%	deductible, then no charge
●	●	\$6,550	Aggregate	\$6,550*	\$0	Deductible, then no cost				combined with medical	\$1,600	\$12/40%/60%	deductible, then no charge

*Your prescription drug and medical expenses accumulate to the overall out-of-pocket maximum.

Blue Edge Business Application Checklist

WHAT YOU NEED TO GET A QUOTE FOR BLUE EDGE BUSINESS:

- Broker of record, if not on file

Current Blue Cross groups:

- Group name and number

New to Blue Cross:

- Excel Census (to include: name, date of birth, sex, relationship to employee, enrollment tier, zip code, plan option if applicable)
- Claims data, if available
- Plan designs or SBCs if applicable

WHAT YOU'LL NEED TO ENROLL IN BLUE EDGE BUSINESS:

- Signed Rate Sheet
- Signed Stop Loss Application
- Completed Group Enrollment Agreement
- Individual Enrollment Forms for new enrollees or a census (with employee plan selections)
- Check for first month's premium (only if new to Blue Cross)
- BRS Membership Form (new groups only)
- Single Case Agreement (broker use only)
- HRA Application and Forms (if applicable)

Once the items at left are signed and returned to BRS and Blue Cross, the below will be distributed to you for your signature:

- Stop Loss Fee Schedule
- Contract
- Stop Loss Policy (no signature required)

Contact BRS



Do you have questions about Business Resource Services (BRS) health care plans or any other BRS services? Would you like to learn more about how BRS can work with you? Call, write or email BRS directly, or ask your broker for details.

For more information about BRS membership, contact:

Business Resource Services
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South Burlington, VT 05407-9367

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Web: www.brsvt.com